



HINDUSTAN COLAS PRIVATE LIMITED

C/o: Hindustan Petroleum Corporation Limited,
38/659, Near Manorama Junction, Kadavanthra, Kochi - Mob: 8111978628

We are pleased offer the supply of Hincol Emulsion SS-1 IS-8887 from supplies Ex-Cochin Depot under Kerala VAT @ 5 % under the following terms and conditions.

Hincol Emulsion SS-1 (Packed)	SS-1/182KG
Basic	64890
Vat 5%	3244.5
Total/Mt	68134.5
Material Cost Per Kg	68.13
Per Barrel Price/182Kg	12386.85

Terms and Conditions:

- All supplies are against payment in advance through RTGS only.
- Bulk Bitumen Emulsion Supply is not available from HINCOL Cochin Depot.
- Supplies will be made within 5-7 days on receipt of 100% payment in advance with Purchase Order indicating delivery address in PO.
- Rates are subject to change in line with refinery revision of petroleum products every fortnight on 1st and 16th of every month. Any upward and downward revisions will be with immediate effect without notice. Rates and duties, taxes and levies ruling at the time of supply will be applicable. The revision will be notified immediately by mail / post.
- Any statutory forms like way bill or any other are to be issued by Customer from time to time for timely delivery.
- Transportation charges will be extra.
- Contact person Mr. Arun PM, HINCOL Sales Engineer, Kerala Ph:- 8111978628

We look forward for your esteemed orders for executing the early supplies as discussed.

Very Truly Yours,

Subin Punnoose,
Regional Business Head- South
Hindustan Colas Pvt Ltd.
subinpunnoose@hincol.com
9600067097

Enclosurement No: DB3_ 6512/13/CE/LSGD Dt: 27.01.17

For information of all LSGD Engineers

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Chief Engineer



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Jan 23rd, 2017

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information of 23/1



Chief Engineer,
LSGD, Kerala.

Dear Sir,

We would like to inform, **Hindustan Colas Pvt Limited** is a Joint Venture Company of **Hindustan Petroleum Corporation Ltd.**, (A Govt. of India Enterprise) the second largest oil PSU, with **Colas S.A., France** (World leader in Road Construction Industry) engaged in the business of Manufacturing and Marketing of **Cationic Bitumen Emulsion, Special Bitumen Emulsions for Cold mix application & Microsurfacing, Cutback and all type of Modified Bitumen i.e., Crumb Rubber Modified Bitumen (CRMB), Polymer Modified Bitumen (PMB), Natural Rubber Modified Bitumen.**

While the straight grade bitumen is being produced & marketed by HPCL from its refineries, HPCL is utilizing the services of M/s Hindustan Colas Limited (**A 50:50 Joint Venture Company of HPCL with COLAS, SA of France**) to produce the value added bitumen products like bitumen emulsions, modified bitumen, cutback bitumen, etc. The products are manufactured by use of the technical know-how received from M/s COLAS SA, and the production is carried out in highly sophisticated and automated imported plants. The qualities of the finished products are ensured in strict compliance by the specifications of HPCL & COLAS.

A letter to this effect issued from M/s. **Hindustan Petroleum Corporation Ltd.**, (A Govt. of India Enterprise) stating that M/s Hindustan Colas Private Limited is manufacturing and marketing the value added bituminous products of HPCL like Emulsion, Modified Bitumen, ROADBOND etc., is attached for your reference.

While the Bitumen is sourced from the refineries of HPCL, in order to meet the demand of high quality value added bituminous binders and to be available across the country, we have successfully set up 9 manufacturing facilities till date near **Vashi (Navi Mumbai), Bahadurgarh (off Delhi), Chennai, Vadodara, Vizag, Jhansi, Uluberia, Mangalore & Haldia.** The products manufactured & marketed by us are a part of the product mix and range of Hindustan Petroleum Corporation Limited.

We offer the following emulsion products for the corresponding applications as per IS 8887.

- SS1 IS 8887 - Prime coat
- RS1 - Tack coat
- SS2 - Slurry Seal
- RS2 - Surface dressing
- MS - Penetration macadam

Apart from the above we offer
Polymer Modified Emulsion - Fog sealing
Premix Emulsion & Sealcoat Emulsion - Cold mix technology roads